



Footballsouth A G M

May 2011

Presentation Topic

Financial Review



Overview of 2010 Income / Expend

Income	\$000's
Affiliation Fees	172
Grants & Sponsorship	320
Programme & Other Income	55
Total Income	547



Overview of 2010 Income / Expend

Expenditure	\$000's
Event Ex	150
Contracts for Service	38
Admin & Comms	55
Financial	19



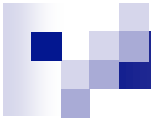
Overview of 2010 Income / Expend

Expenditure	\$000's
Team & Travel	27
Personnel	249
Total	527
Surplus	20

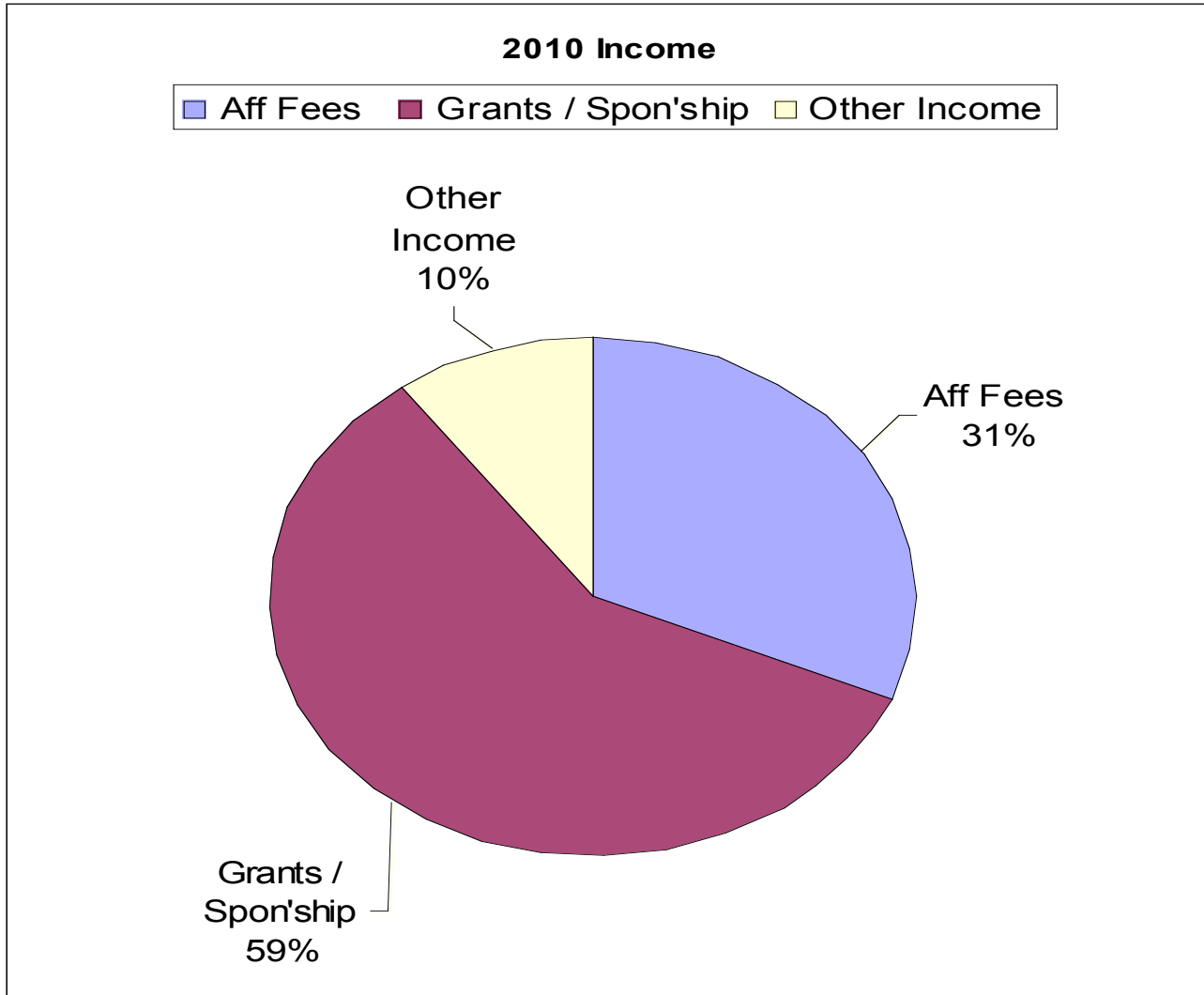


Financial Performance

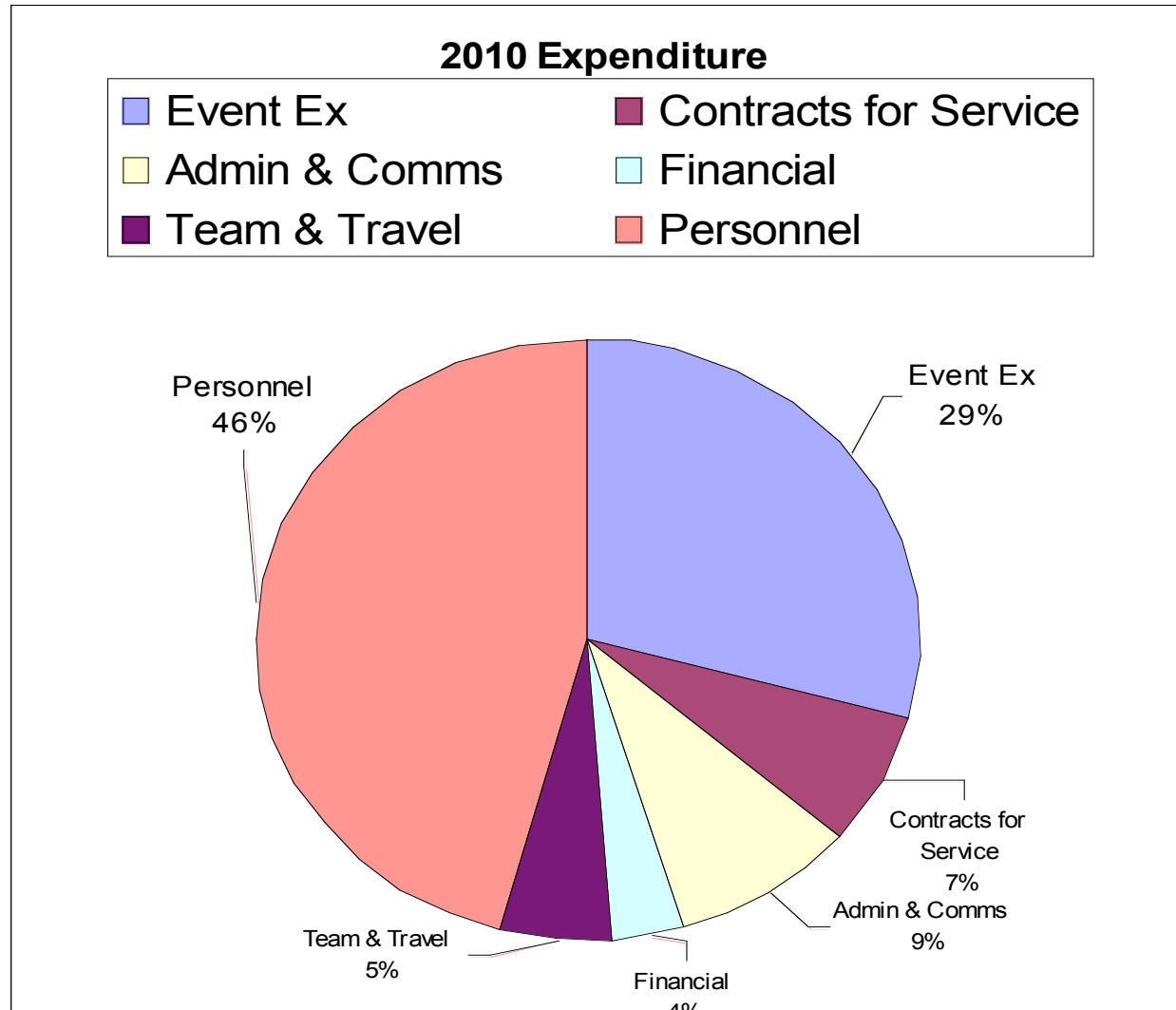
- \$20k surplus for the year
- Grants/Sponsorship – 59 % of Revenue
- Expenditure - kept in check



Income




Expenditure






Financial Position as at 31st Dec

- Working Capital \$28k
- Organisation under resourced for it's size
- Total Equity – \$66k



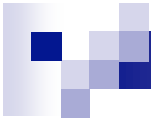
Budget 2011 – Income

Income	\$000's
Affiliation Fees	179
Grants & Sponsorship	350
Programme & Other Income	71
Total Income	600

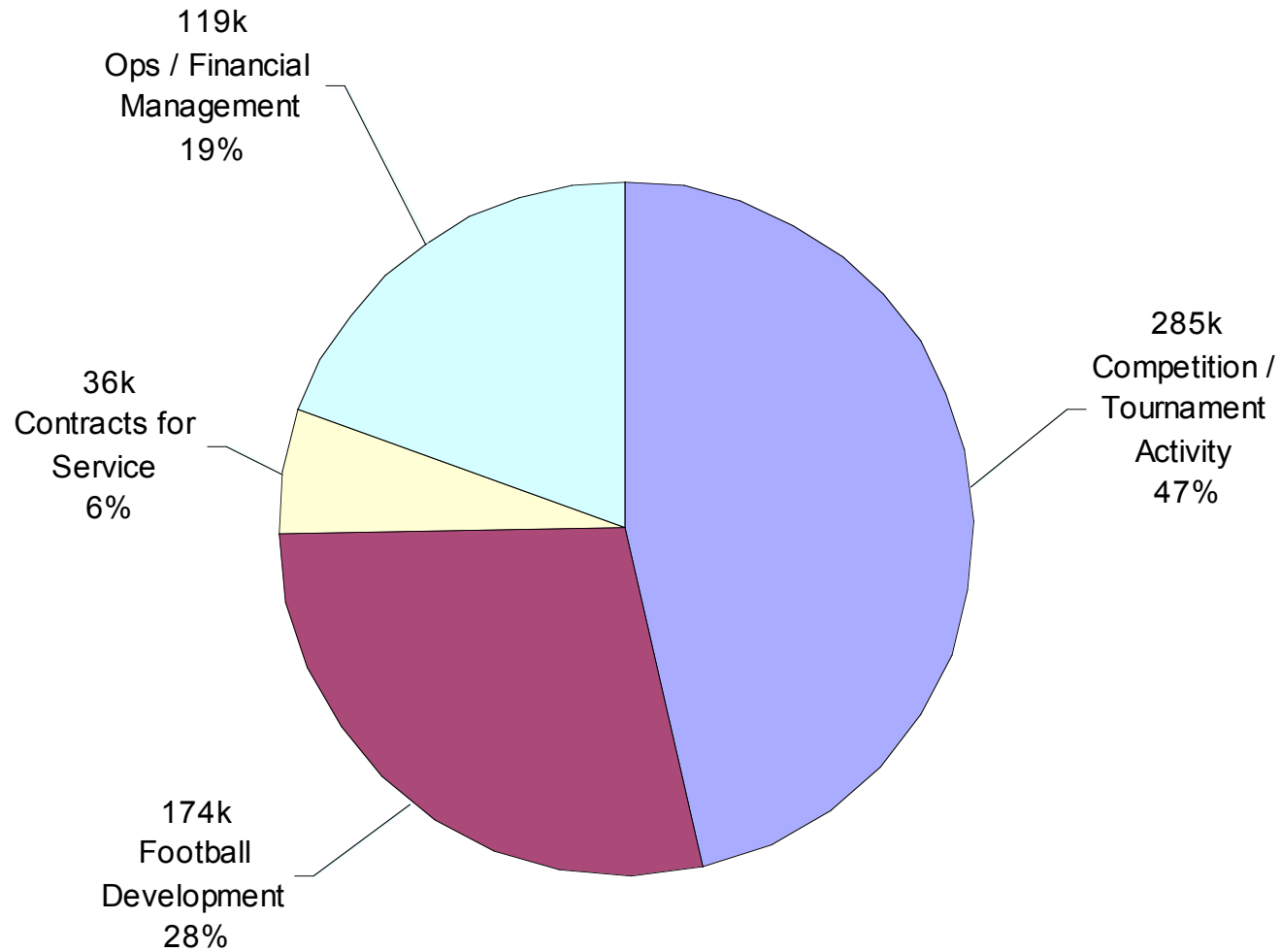


Budget 2011- Expenditure

Expenditure	\$000's
Comp / Tourn Activity	285
Fball Develop	174
Contracts for service	36
Op / Fin Man	119
Total	614



2011 Budget Cost Breakdown



Aff fees – Per player analysis

Age	FS	NZF	Total	FS	NZF	Total	FS	NZF	Total
	11	11	11	12	12	12	13	13	13
Jun – 6yrs	11.00	5.00	16.00	?	5.10	?	?	5.20	?
Jun – 7 to 11	23.00	10.50	33.50	?	10.50	?	?	10.50	?
You 12 to 18	30.00	15.50	45.50	?	15.50	?	?	15.50	?
Sen Men	75.00	36.00	111.0	?	36.00	?	?	36.41	?
Sen Women	52.00	36.00	88.00	?	36.00	?	?	36.41	?
Masters	52.00	36.00	88.00	?	36.00	?	?	36.41	?



Key Deliverables

- Focus by Mgtment / Board – Grow Game
- Tight Fiscal Mgtment – around High Performance Outcomes
- Cont future development - WOFP
- Maintain / Grow Commercial Revenue